The true value of recruitment is the cost of getting it wrong. Get it right first time with **Prospect Health** - the experienced Medical Device recruitment specialists.













WE DO ALL THE HARD WORK, SO YOU DON'T HAVE TO.

15 years' of experience delivering medical device industry leading professionals.

We provide a no stone unturned service that delivers results.

of our placed candidates had prior clinical exposure

Medical devices is a highly complex industry; **we know how to spot those who excel.** 



Our expertise lies in finding candidates who match our clients' brief and fit their business.

65% of submitted candidates are invited to interview

of candidates remain in their new role for over 3 years

We take time to get to know our candidates meaning they succeed in the roles we secure for them.





We think long term for all parties involved so **our** candidates and clients flourish.

of offers made to our candidates are accepted

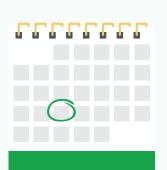
## We take different approach to recruitment.

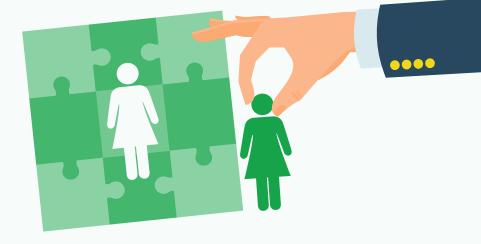
Our processes, experience and knowledge enable us to gather all the information we need to deliver success.



We have more than 10,000 industry specific candidates on our database and act as your brand ambassador in the market.

We have placed over 500 candidates and our average submission to placement figure is 33%.





On average we work to **fill a client's brief** within four weeks and we work across a variety of specialisms in the UK and overseas.

"Bringing together our values everyday enables my team and I to deliver success to our clients and our candidates. Success for me involves using our expertise to deliver opportunities for our candidates and long-term, prosperous solutions for our clients."

**David Thomas | Director of Medical Devices** 

Our offices are open from 7.30am - 8pm, plus out of hours mobile access,

ensuring we are always available to support our clients and candidates.



## We were recently challenged to hire a Territory Sales Manager in Yorkshire.

Our results speak for themselves...



**Brief:** Dynamic, highly motivated graduate with proven commercial sales experience of at least 2 years.

**405** candidates identified on database: 70% ruled out via initial review.

**121 candidates shortlisted:** Dialogue established with 68 candidates and assessment made against client needs.

**100% CV to 1**<sup>st</sup> **interview ratio.** 100% went to 2<sup>nd</sup> stage interviews and 2 candidates went to final stage interviews.

**Project completion:** Our candidate was placed and continues to shine within our clients business.

"Prospect Health have always been incredibly successful in sourcing medical device professionals for our business.

David and his team understand our ethos, the market and the demands of the job really well. They are incredibly diligent and thorough and always available. We always receive relevant candidates from Prospect and I don't have to waste time on people who don't fit the required brief."

**Northern Regional Sales Manager** 

4 stage interview process with a total process time 42 days

405 candidates on our database within a 40 mile radius

3 candidates introduced to our client

All 3 went to 1st and 2nd stage interviews

1 candidate was offered the job and accepted





